



ANNUAL REPORT 2024

**LOCAL. LOYAL.
WHERE YOU BELONG.**

Federally Insured by NCUA



TO OUR MEMBER OWNERS:

Your member-owned credit union is grateful for your support. The principle objective of your Board of Directors, Leadership Team, and Team Members has always been to provide outstanding service to you, your families, and communities.

As we mentioned in last year's annual letter, our members have been burdened with higher borrowing costs. Our industry experienced the steepest and largest increase in interest rates since 1983. We did realize some relief last year, with the Fed lowering short-term rates from 5.50 percent (upper limit) to 4.50 percent (upper limit). However, Mainers still face the challenge of high rates and affordability.

On the other hand, our members' savings have been handsomely rewarded. We paid our members a record \$6.3 million in dividends, a \$2.7 million increase over the previous year, or a seventy-five percent increase.

The net profit of your credit union, after deducting all expenses and dividend payouts, fell by \$438 thousand, from over \$1.0 million in 2023 to \$610,000 in 2024. The entire profit was affected by the substantial increase in dividends.

Respectively,

MASON R. POTTLE

Chairman of the Board

Your credit union maintained a solid financial position throughout the year, with a capital-to-assets ratio of 9.45 percent. The \$287.9 million in assets that your credit union manages is accompanied by \$27.2 million in retained earnings. According to our regulators, seven percent is considered well capitalized, their highest measure. As a local deposit and lending institution, Downeast Credit Union stands very strong.

Members of Downeast Credit Union were able to save more than \$2.2 million in interest by transferring their debts from other banks to ours. We had an excellent year!

With the elimination or reduction of multiple fees in recent years, our membership is saving over \$300,000 annually.

Your credit union contributed more than \$50,000 to neighborhood organizations like schools, food pantries, hospitals, and nonprofits, and our amazing and committed team members volunteered more than 500 hours.

In closing, your volunteer Board of Directors, elected by you, will continue to ensure you are well-served and valued.

JOSEPH MOSES

MBA | CCUE | CUERME | CCUB
President | CEO

FINANCIALS

Statement of Financial Condition - Unaudited

ASSETS	2024	2023
Loans to Members, Net	\$ 244,981,562	\$ 223,017,306
Cash	8,126,716	7,035,897
Investments	13,617,589	13,639,085
Premises and Equipment	7,860,743	8,111,346
Other Assets	13,340,127	13,174,003
TOTAL ASSETS	\$ 287,926,738	\$ 264,977,637
LIABILITIES & EQUITY		
LIABILITIES		
Account Payable and Accrued Expenses	\$ 2,604,855	\$ 3,317,759
Due to Other Financial Institutions	-	-
TOTAL LIABILITIES	2,604,855	3,317,759
EQUITY		
Member Accounts	\$ 258,105,950	\$ 235,150,222
Regular Reserves, Undivided Earnings, & Other Equity	27,215,933	26,509,656
TOTAL EQUITY	285,321,884	261,659,878
TOTAL LIABILITIES & EQUITY	\$ 287,926,738	\$ 264,977,637

Statement of Income - Unaudited

Interest on Loans	\$ 13,969,333	\$ 11,305,236
Interest on Investments	1,181,668	725,409
Less: Total Interest & Dividend Expense	6,363,112	3,632,989
Less: Provision for Loan Losses	145,000	202,745
Net Interest Income after Provision	8,642,888	8,194,911
Fee & Other Income	6,149,519	5,798,161
Operating Expenses		
Wages & Benefits	\$ 7,946,766	\$ 7,327,933
Travel & Conference	83,537	69,218
Office Occupancy	886,880	1,051,689
Office Operations	2,391,640	2,227,206
Educational & Promotional	570,020	281,000
Loan Servicing	1,692,653	1,487,334
Professional Services	440,298	388,537
Operating Fees	14,815	17,044
Miscellaneous	59,520	46,960
Total Operating Expenses	\$ 14,086,130	\$ 12,896,922
Less: Net Income Attributable to Noncontrolling Interests	96,179	47,709
NET INCOME/(LOSS)	\$ 610,099	\$ 1,048,442



Vision

Enhancing the wealth of our members and the communities we serve.

Mission

Creating opportunities through accessible banking products that enhance financial wellness and allow members to live life to the fullest.

Values

Respect, Trust, Education, Community, Loyalty & Opportunity

2024 ACHIEVEMENTS:

\$52,661

Donated to organizations, schools & special causes

50

Organizations supported in our communities

558

Hours volunteered in the community

2,044

Pounds of food collected for local food pantries

CONTACT US:



800.427.1223



member@downeastcu.com



www.downeastcu.com



23 Third Avenue, Baileyville, Maine 04694

