



downeast

CREDIT UNION

Opportunity starts here

ANNUAL REPORT 2020



To our member-owners of Downeast Credit Union:

Thank you to Downeast Credit Union's 22,108 member-owners for your ongoing support and participation in our financial cooperative. We were able to pool our savings and lend them to members of our community to help them buy homes, cars, pay for college, and do a variety of other things, thereby creating opportunities. During 2020, your credit union made over 4,000 loans totaling over \$66 million.

Throughout the difficult pandemic, your credit union navigated well, continuing to serve you, our member. We were able to keep our branch lobbies open, follow strict CDC operating guidelines to keep you and our Team safe, and provide our members with the financial resources they needed to succeed.

We strategically increased our net worth from 8.42 percent to 9.02 percent, which our federal regulators consider to be well capitalized. Operating costs fell from \$11.2 million to \$10.0 million. The total value of assets under management has risen from \$203 million to \$222 million.

Your Board of Directors and management team are committed to maintaining a vibrant workplace environment. Downeast was named a Best Place to Work in Maine company for the fourth year in a row in 2020. Excellent member service, we believe, begins with employers providing an exceptional working environment.

Please visit our Facebook page, www.facebook.com/DowneastCU, to stay up to date on the many community contributions your credit union continues to make. You will find countless heartfelt stories about how your credit union is providing affordable loans, saving our members thousands of dollars in interest, supporting numerous charitable foundations, and much more. We all know that vibrant and healthy communities are critical drivers of future growth and success. It is critical for our team to contribute both our time and talent.

The cooperative movement is still very much alive and well.

Respectively,

Mason R. Pottle
Chairman of the Board

Joseph A. Moses, MBA | CCUE | CUERME
President/CEO

Statement of Financial Condition - Unaudited

ASSETS	2020	2019	2018
Loans to Members, Net	\$ 177,665,269	\$ 175,043,354	\$ 172,027,511
Cash	24,643,426	7,848,113	10,111,639
Investments	1,282,613	774,643	962,343
Premises and Equipment	8,000,925	8,277,885	8,392,034
Other Assets	11,144,349	11,186,165	10,901,671
TOTAL ASSETS	\$ 222,736,582	\$ 203,130,160	\$ 202,395,197
LIABILITIES & EQUITY			
LIABILITIES			
Accounts Payable and Accrued Expenses	\$ 1,203,323	\$ 1,067,434	\$ 1,615,104
Due to Other Financial Institutions	-	-	6,000,000
TOTAL LIABILITIES	1,203,323	1,067,434	7,615,104
EQUITY			
Member Accounts	\$ 201,429,250	\$ 185,008,862	\$ 178,838,216
Regular Reserves, Undivided Earnings, & Other Equity	20,104,009	17,053,864	15,941,877
TOTAL EQUITY	\$ 221,533,259	\$ 202,062,726	\$ 194,780,093
TOTAL LIABILITIES & EQUITY	\$ 222,736,582	\$ 203,130,160	\$ 202,395,197

Statement of Income - Unaudited

Interest on Loans	\$ 11,012,059	\$ 10,904,023	\$ 9,388,512
Interest on Investments	16,464	74,809	22,816
Fee Income and Other Income	5,255,347	5,209,464	5,248,310
TOTAL REVENUE	\$ 16,283,871	\$ 16,188,296	\$ 14,659,638
Salaries and Benefits	\$ 5,817,156	\$ 6,424,621	\$ 6,513,197
Office Operation	1,875,342	1,792,082	1,505,867
Office Occupancy	657,252	568,422	557,730
Education and Promotions	147,690	339,748	226,210
Travel & Conferences	50,691	236,491	252,798
Professional and Outside Services	387,655	434,779	368,669
Loan Servicing	1,027,422	1,254,755	1,011,269
Provision for Loan Losses	1,439,999	1,440,000	1,028,002
Other Operating Expenses	121,198	155,017	158,329
TOTAL EXPENSES	\$ 11,524,404	\$ 12,645,915	\$ 11,622,072
Net Income before Interest & Dividends	\$ 4,759,467	\$ 3,542,381	\$ 3,037,566
Total Interest & Dividend Expense	1,720,133	2,453,528	1,409,319
Less: Income Attributable to Noncontrolling Interests	89,118	-	-
NET INCOME	\$ 2,950,216	\$ 1,088,853	\$ 1,628,247





Causes Supported in 2020

Alexander Elementary School | Alzheimer's Association
American Cancer Society | Baileyville Holiday Committee
Bowdoinham Community School | Bowdoinham Food Pantry
Calais American Legion Post #3 | Calais Lioness Superdraw
Children's Miracle Network | Down East Community Hospital
Ending Hunger in Maine | Good Shepherd Food Bank
Lake St. George State Park Ice Fishing Derby
Machias Memorial High School
Marcia Buker Parent Teacher Backpack Program
Penquis Cap Christmas is for Kids | Princeton Elementary School
Richmond Community Dinner | Washington Academy Yearbook
Woodland American Legion | Woodland Recreation Department
WQDY Turkey A Thon

downeastcu.com

Baileyville | Bangor | Belfast | Calais | Machias | Richmond | Topsham | Unity

FEDERALLY INSURED BY NCUA

